



RELIANT
Life Shares

Institutional Profitability Brought to the Individual Investor™

Life Settlements Start 2014 Strong

AAP-Partners, Ltd., a life settlement consulting firm for institutional clients, reports that January's market activity was much stronger than that of the year-ago period, with significant volume upticks across all market segments in both the secondary and tertiary markets.

Trading was notably heavy in the segment of insureds below age 75. Although the average face amount for this demographic decreased to \$2.3 million from the long-term average of \$2.9 million, trades of large-face-amount policies were for the most part concentrated in this age group.

Projected returns were also up for the month. AAP's Life Settlement Reference Rate – Main Market, a monthly indicator of average projected life settlement IRRs, increased from 17% to 19% in January. Using market data provided by leading U.S. life settlement providers, the Main Market Rate measures projected returns of policies on insureds between the ages of 75 and 86. It is frequently used as a benchmark to gauge longevity investment performance.

AAP's recent market commentary lends even more credibility to the asset class. Empirical data continues to reveal attractive returns, low volatility, and no correlation to other investments, making a strong case for life settlements as an ideal diversification tool.

For the 3-year period ending January 2014, AAP's Main Market Reference Rate has reported monthly projected IRRs between 16% and 22%.